

Business Unit (4-I, 8-I, 9-I, 10-I): The Professional, Career & Business

Homework / Quiz

HOMEWORK — STUDENT COPY

Name: _____ Date: _____ Score: _____ / 24

Section A: The Healthy Professional

Self-care, ergonomics, and health on the job | Questions 1–6

WORD BANK: ergonomics • immunity • dermatitis • hydration • posture

Instructions: Fill in each blank with the correct term.

1. Designing your work and posture to prevent strain and injury is called _____. **△ TRICKY**

Instructions: Circle TRUE or FALSE.

2. You should wash your hands before every client and sneeze into your elbow when sick.

TRUE FALSE

Instructions: Circle the letter of the best answer.

3. Repeated exposure to fragrances, preservatives, and service chemicals can cause: **△ TRICKY**

- a) Better posture
- b) Stronger immunity
- c) Contact dermatitis and sensitivities
- d) Improved hydration

Instructions: Fill in each blank with the correct term.

4. Proper _____ (drinking enough water) supports energy and overall health.

Instructions: Circle the letter of the best answer.

5. Supportive footwear and good posture mainly help prevent:

- a) Skin disease
- b) Dehydration
- c) Allergies
- d) Foot, back, and joint strain

Instructions: Circle TRUE or FALSE.

6. You should take a sick day when your symptoms could spread illness or impede your job performance.

TRUE FALSE

Section B: Career Planning & the Licensing Exam

Preparing for licensure and the job search | Questions 7–13

Instructions: Circle the letter of the best answer.

7. The state licensing examination typically includes: **△ TRICKY**

- a) A college degree
- b) Only a written test
- c) A written (theory) exam and a practical exam

d) Only a practical test

Instructions: Fill in each blank with the correct term.

8. Reading carefully, keeping organized notes, and building a _____ are good written-exam study habits.

Instructions: Circle TRUE or FALSE.

9. For the practical exam, you must bring, check, and clean all required equipment and implements.

TRUE FALSE

Instructions: Circle the letter of the best answer.

10. A document summarizing your skills and experience for employers is a:

- a) Lease
- b) Booth contract
- c) Invoice
- d) Resume

Instructions: Circle TRUE or FALSE.

11. A resume should always be realistic and accompanied by a cover letter.

TRUE FALSE

Instructions: Circle the letter of the best answer.

12. During an interview, which question is generally NOT legal to ask? **△ TRICKY**

- a) Why do you want this job?
- b) Are you a U.S. citizen / how old are you?
- c) What are your skills?
- d) What is your availability?

Instructions: Fill in each blank with the correct term.

13. Building professional relationships at trade shows and organizations is called _____.

Section C: On the Job

Moving from school to work, money, and selling | Questions 14–18

Instructions: Circle the letter of the best answer.

14. Common ways to be paid in a salon/spa include: **△ TRICKY**

- a) Only hourly
- b) Commission, salary, salary-plus-commission, or booth rental
- c) Only booth rental
- d) Only tips

Instructions: Circle TRUE or FALSE.

15. Moving from school to work means meeting the real needs of the business, not just your own pace.

TRUE FALSE

Instructions: Fill in each blank with the correct term.

16. Recommending and selling appropriate products to clients is called _____. **△ TRICKY**

Instructions: Circle the letter of the best answer.

17. Good money management for a new professional includes:

- a) Spending all income
- b) Budgeting, saving, and tracking expenses
- c) Ignoring taxes
- d) Avoiding records

18. Marketing in the salon is used to:

- a) Avoid rebooking
- b) Lower quality
- c) Expand and retain your client base
- d) Reduce clients

Section D: The Beauty Business

Ownership, booth rental, and running a business | Questions 19–24

Instructions: Circle the letter of the best answer.

19. Owning a business requires protecting against fire, theft, and lawsuits through: **△ TRICKY**

- a) Advertising
- b) Insurance (liability, fire, malpractice)
- c) Booth rental only
- d) Tips

Instructions: Fill in each blank with the correct term.

20. A binding agreement to rent business space is a _____.

Instructions: Circle TRUE or FALSE.

21. Booth renters are responsible for their own records, taxes, supplies, and malpractice insurance.

△ TRICKY

TRUE FALSE

Instructions: Circle the letter of the best answer.

22. Elements of a successful salon/spa include location, layout, records, and:

- a) No insurance
- b) No staff
- c) No marketing
- d) Qualified personnel/management

Instructions: Fill in each blank with the correct term.

23. To track financial success, a business keeps income and _____ records. **△ TRICKY**

Instructions: Circle the letter of the best answer.

24. Planning the salon layout should consider efficiency and:

- a) The owner's hobbies
- b) Return on investment for each area
- c) Only appearance
- d) Random placement

Bonus — Extra Credit

Not counted in the graded total | Questions B1–B2

Instructions: Circle TRUE or FALSE.

B1. Carrying malpractice (liability) insurance is part of a booth renter's obligations.

TRUE FALSE

Instructions: *Circle the letter of the best answer.*

B2. Joining professional organizations and attending trade shows is a form of:

- a) Booth rental
- b) Networking
- c) Retailing
- d) Payroll

— *End of Homework (24 questions + 2 bonus)* —